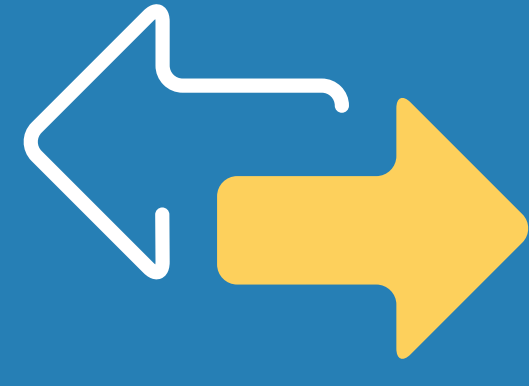


COMPANY OVERVIEW

(Additional Company information at: www.linkedin.com/company/bg-medical-llc/careers)



**NEXT-GENERATION
HERNIA REPAIR
MEDICAL DEVICES**



**FAMILY AND
MANAGEMENT
OWNED**
*headquartered
outside of Chicago, IL*

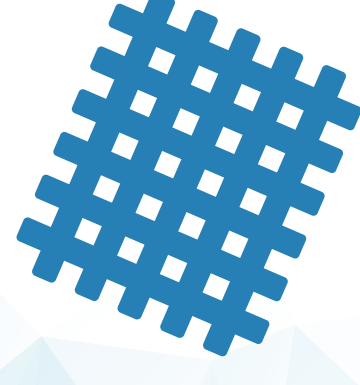


35 sales territories currently

Projected by 2025: **55**

PRODUCT OVERVIEW

(Additional Product information <http://www.SurgiMesh.com>)



**HERNIA
=
REPAIR**

\$

**\$1BILLION+
MARKET**

**1,000,000
MIL+**

**PROCEDURES
ANNUALLY**

10%

GROWTH PER YEAR
*largely due to aging
baby boomers*

**SURGIMESH® hernia implants
sold to surgeons in 1,800+ hospitals**

**ACROSS
AMERICA**

KEY SELLING POINTS



**PATIENTS EXPERIENCE
NO LONG TERM
MESH PAIN**
*and get back to normal
activities quicker.*



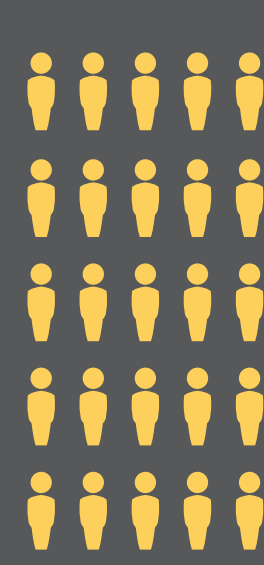
**HOSPITALS HAVE
SIGNIFICANT
COST SAVINGS**

**RECURRENCE RATES/
REPEAT PROCEDURES**



<1%

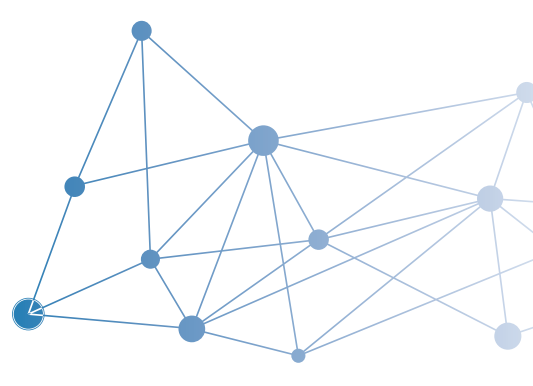
SURGIMESH®



30%

**INDUSTRY
AVERAGE**

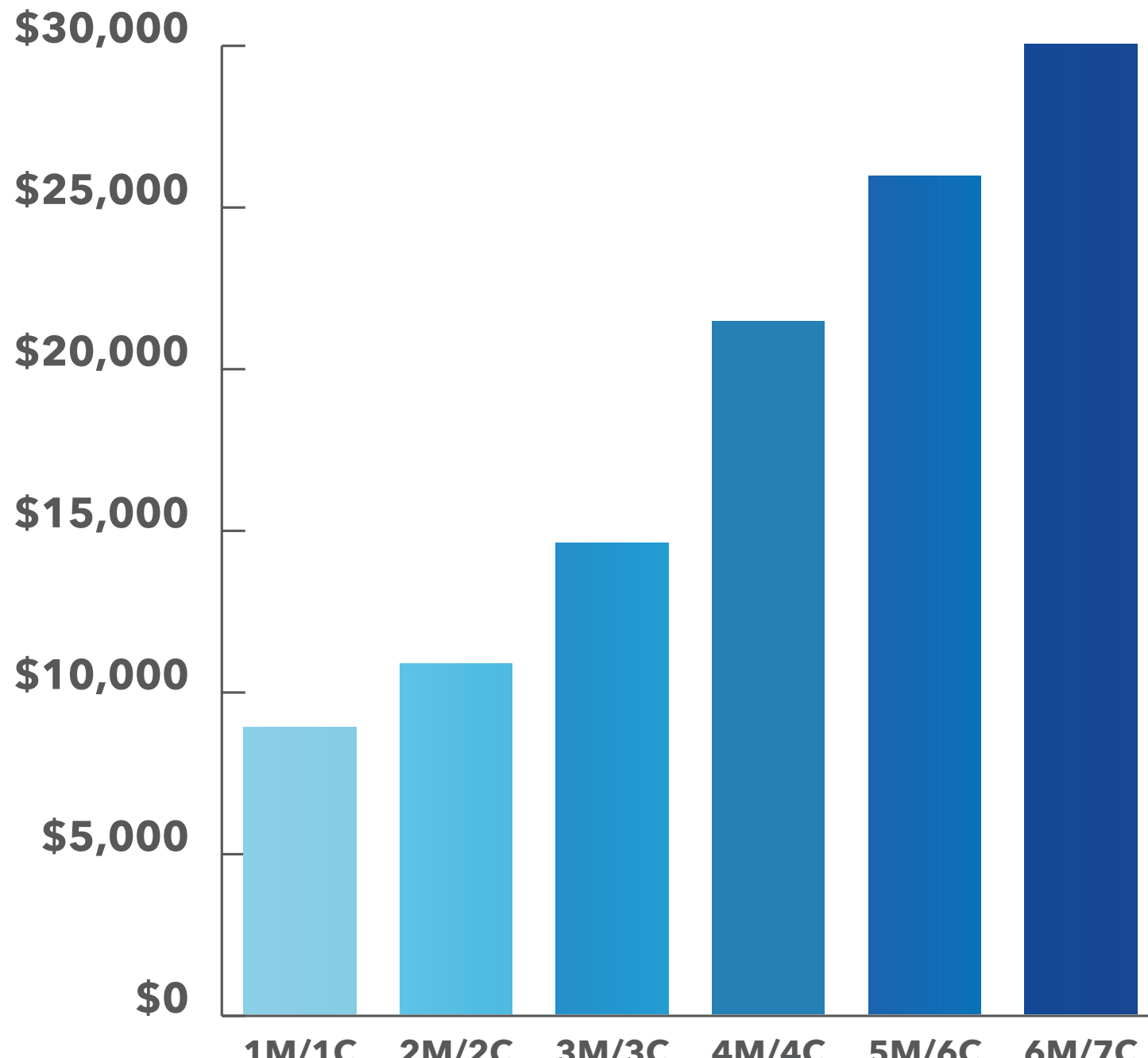
SALES MODEL / COMPENSATION



FOCUS: CONVERTING SURGEONS TO SURGIMESH®

Each hospital represents a highly recurring revenue opportunity given the **1Million+ procedures per year nationwide**

REVENUE AND CONVERSIONS PER MONTH



MONTH/CONVERSIONS

Reps target one surgeon conversion per month, leads to recurring revenue of ~\$5k per hospital on average.



**W2 SALARY, COMMISSION,
AND BONUS STRUCTURE**
*allows for maximum
take home pay.*

\$75k

GUARANTEED

\$100K

**AVERAGE
FIRST YEAR
compensation**

\$125K

**★ ALL STAR ★
FIRST YEAR
compensation**

\$125K

**AVERAGE
SECOND YEAR
compensation**

\$150K+

**★ ALL STAR ★
SECOND YEAR
compensation**

UPWARD CAREER MOBILITY

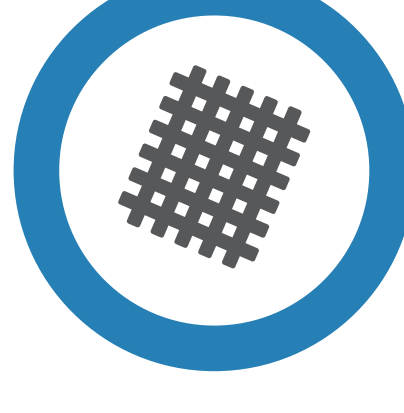
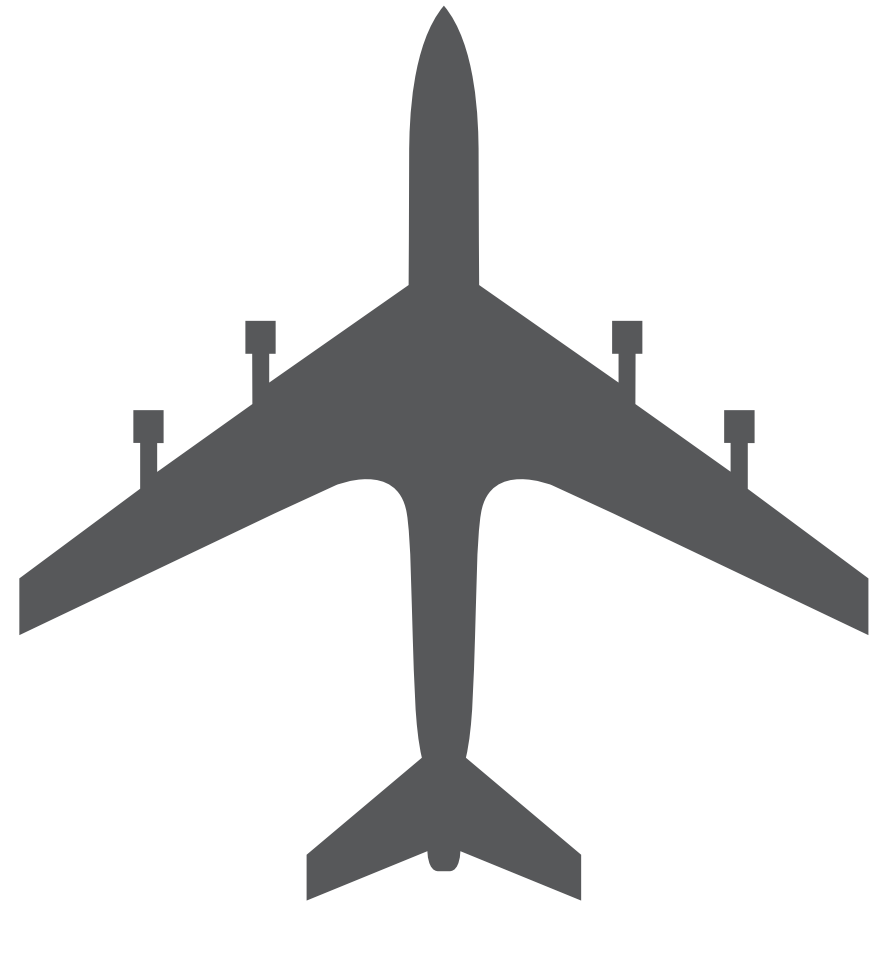
BG MEDICAL ALSO PROVIDES THE OPPORTUNITY FOR PROMOTION TO KEY ACCOUNT OR REGIONAL MANAGEMENT.

**2-3x EARNINGS
POTENTIAL**

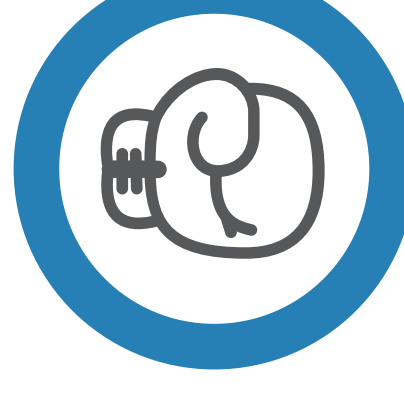


TRAINING

TRAVEL TO BG'S TRAINING FACILITY IN CHICAGOLAND AND OTHER CITIES TO BECOME A CERTIFIED MEDICAL SURGICAL REPRESENTATIVE COVERING:



**HERNIA MESH
INDUSTRY**



COMPETITION



**SURGIMESH®
PLATFORM
TECHNOLOGY**



**OPERATING ROOM
SALES MODEL
FOR SUCCESS**



**OPERATING ROOM
PROCEDURE
& PROTOCOL**

WEEK 2 & ONGOING: MANAGER-LED, FIELD-BASED INSTRUCTION IN REPS' HOME TERRITORY.